

Griffin Gilmore

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EDUCATION

SAN DIEGO STATE UNIVERSITY

Bachelor of Science in Finance

PROFESSIONAL EXPERIENCE

STONE BREWING

DEMAND PLANNER

(10/2019 – Present)

- Ownership of statistical forecast and demand plans at multiple levels of aggregation for rolling 12 to 48-month time horizon
- Analyze consumption and historical shipment trends to provide subject matter expertise around forecast and provide guidance across brands, regions, package types, and distribution channels
- Lead monthly reviews with key stakeholders in sales, marketing, finance, and supply chain
- Manage demand phase of monthly Sales and Operations Planning (S&OP) process
- Collaborate with sales, marketing, and finance teams to quantify new product introductions, pricing, promotions, and other commercial programs in order to drive consensus amongst the organization

PRODUCTION SCHEDULER

(09/2018 – 09/2019)

- Responsible for creating and managing the master schedule and executing resulting schedules for brewing, cellar, and packaging schedules of Stone's flagship brewery
- Analyze production specifications and capacity data, and perform mathematical calculations to determine production processes, tools, and human resource requirements
- Manage finished good inventory across 250+ SKUs, ensuring 80% shelf life when shipped
- Utilize ERP master planning/scheduling/procurement modules and ensure system inputs are up-to-date and accurate (cycle times, capacity constraints, BOMs, yields, etc.)
- Lead daily and weekly planning/scheduling meetings to ensure flow throughout facility is achievable and reliable

GREEN FLASH BREWING CO.

BUYER/PLANNER

(09/2017 – 09/2018)

- Responsible for annual revenue forecasts by state
- Identify cyclical and macro trends within industry for leaner inventory management
- Created forecasting module with statistical indicators to predict upcoming orders
- Improved forecasting accuracy for production facilities by 38%

JUNIOR BUYER/PLANNER

(12/2016 – 09/2017)

- Implemented weekly reporting of material resources between three facilities
- Reduced on-hand perishable ingredient age by 6.3 days between facilities
- Negotiated packaging and shipping contracts, reducing costs by 7.8%

BUSINESS ANALYST

(02/2016 – 12/2016)

- Implemented new inventory management policy resulting in 97.1% accuracy
- Introduced new reporting to identify weighted average age of weekly shipped goods
- Created and scripted calculator with Google Maps API to calculate shipping costs
- Achieved 98.5% accuracy in projected shipping vs. actual cost with module

LOGISTICS COORDINATOR

(06/2015 – 02/2016)

- Coordinated weekly shipping lanes utilizing OTR, and IMDL for optimal efficiency
- Accomplished 95.4% load efficiency on shipments outside California
- Advanced from internship to full-time employment three weeks after initial hire

FINANCIAL ACCOUNTING INTERN

(05/2015 – 06/2016)

- Conducted monthly accrual and variance reports
- Modified and contributed to accounting procedures and S.O.P manuals
- Constructed multiple, tied reports to ensure verifiability of data and comparability to past reports

TECHNICAL SKILLS

- Expert in Microsoft Excel, proficiency in all Microsoft Office products
- ERP experience in PLEX and Microsoft Dynamics AX
- Proficiency in Power BI, John Galt ForecastX, VIP, and Nielsen